



Company Profile

PhoenixDMCSolutions

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About Us

Phoenix DMC Solutions is a global management Consulting, Immigration, Technology and Outsourcing Company. With Headquarters in Bangalore we combine unparalleled experience, comprehensive skills and capabilities across all industries and business functions, with extensive research on the world's most successful companies, Phoenix DMC collaborates with clients to exceed the expectations of every client by offering outstanding customer service, increased flexibility, and greater value.

Phoenix DMC Solutions With approximately 67 people serving clients in more than 12 countries, the company generated net revenues of US\$1.21 million for the fiscal year ended Mar. 31, 2009.

Our "Exceed the expectation" strategy builds on our expertise in Consulting, Immigration, IT Staffing, Technology, BPO & KPO Outsourcing services to help our clients be at the highest levels so they can create to Exceed the expectation of their customers and shareholders. Using our industry knowledge, service-offering expertise and capabilities, we are updated with new business and trends and develop solutions to help clients around the world to:

- Look for new and greater share in the new markets.
- Exceed the expectations in generating revenues in existing markets.
- Exceed the expectations in operational performance.
- Exceed the expectation in delivering their products and services more accurately, effectively and efficiently.

Our successful extensive relationships with the many leading companies and work with organizations of all sizes—including 3 of the *Fortune* Global 100 has brought us to where we are today. Our commitment in ensuring to exceed the expectations of client strengthens extends our relationships, and is one of our key strengths in many strengths that distinguish PhoenixDMC in the

marketplace:

Our Strengths are;

- Extensive industry expertise.
- Broad and evolving service offerings.
- Expertise in business transformation outsourcing.
- History of technology innovation and implementation, including our research and development capabilities, on which we spend approximately \$300 million annually.
- Commitment to the long-term development of our employees.
- Proven and experienced management team.

Our People

Leaders from the industry are distinguished by their functional and technical expertise combined with their hands-on experience. Creative solution gives with innovative thinking from diverse backgrounds thereby, ensuring that our clients receive the most effective and professional services. These are the kinds of people who work at Phoenix DMC. Together we collaborate to help our clients transform their companies to “exceed the expectation in performing businesses”. Our extensive skills encompass all aspects of implementation and operation, including business requirements definition and development of functional specifications for client approval.

Unlike other firms, at Phoenix DMC Solutions we possess operations experience at root levels. Our people are well versed in all aspects of multiple location management, from budgeting to productivity to establishing and maintaining business partnerships. We pride ourselves on our proven track record for effectively administering multiple business solutions. This is due to effectively directing team members in the development of process modifications to ensure that all business requirements are met within budget restraints and time schedules.

Exceptional functional and technical expertise coupled with extensive industry knowledge makes Phoenix DMC Solutions the ideal choice for any client wanting to exceed the expectation of his business and shareholders.

Vision

To “Exceed the Expectations” of our clients and clients cliental and to create results through our strategic business process, by effective, people management services.

Mission

To become the only multiple business solution provider that are able to transform services in Consulting, Immigration, IT Staffing, Technology, BPO & KPO Outsourcing services with a focus on bottom line performance of “Exceeding the Expectations”.

Services

Immigration Services

Setup with a goal to smooth out the difficulties in the immigration and visa process faced by its clients. We are dedicated to serve clients interested in filing permanent resident visa applications under skilled, self-employed, business, investor, Family class, Student and state sponsorship categories. We service clients mandate for Immigration to different destinations that includes Canada, UK, Denmark, USA and many others. We also assist our clients in preparing business visit visa and Tourist visit visa applications for all major destinations across the world.

Phoenix DMC Solutions has been established to provide comprehensive and convenient service to our clients and prospects that are seeking assistance with immigration services through our established board of international immigration lawyers. We clarify and provide assistance with the visa application process, guiding individuals and companies through the complex

and ever-changing procedures from the collection of documents, through preparing employees and other individuals for consular interviews, and in obtaining the visa from respective consulates and provide recruitment opportunities, provide assistance in processing Work permits for various countries.

KPO

Tailored specifically for businesses that need KPO (Knowledge process outsourcing) services under a strict deadline, Phoenix DMC KPO solutions can help your business jumpstart that great product / service idea or assess a market to enter at a faster pace. Our key focus areas are the financial sectors in the U.S.A. Some of the services we offer are:

- Fulfilment Services
 - Loan Processing
 - Underwriting
 - Government & Agency Underwriting
 - Verification of Employment & Income
 - Closing & Post closing
 - FHA loans
 - Refinancing
 - Loan Modifications
 - Short Sale
 - Commercial Funding Processing

IT Staffing

With our strategic project methodology we are able to take full responsibility for all resources, coordination, and deliverables required to execute on time and on budget.

Our IT Staffing Solutions:

- Contractual
- Contract To Hire
- Fulltime

Contractual

We can deliver technology niche experts or entire teams of technologists to meet your needs for long- or short-term assignments. PMDC value added services can meet every technical staffing need you have. We strive to deliver in 48 hours. We analyze all your talent requirements and take full responsibility for coordinating your entire IT contract workforce. Our goal is to help you achieve the most cost effective resource allocation possible.

With years of staffing experience, we are committed to finding and successfully matching the right personnel for our clients. We not only help our clients to grow but also to maximize shareholder value and gain a leadership position within their industry.

Contract to Hire

PDMC adopts your critical business processes and enhances them with new workflows to create efficiencies giving way to hiring the best temporary labor quickly and cost effectively. All the while giving your company a competitive edge delivered by the skilled labor we provide and allowing your employees to focus on your core business needs.

Our Advantage:

Our goal is to help you achieve the most cost effective resource allocation possible. From sourcing and evaluating candidates to employee on-boarding, we provide the comprehensive program management to help you met your corporate goals.

- Needs Assessment
- Business Reviews and Strategy
- Workforce Planning
- Vendor Management

Fulltime

We provide a complete end-to-end solution for technical workforce needs. Our programs are custom designed specifically for your company to support your

individual needs and is created to help you realize true cost savings that start from your hiring managers' desk and continue all the way to your finance department.

PDMC is dedicated to the goal of establishing long-term client relationships by providing the highest quality search services that are uniquely tailored to the individual needs of our clients. We are dedicated to finding the right people to help our clients not only grow, but maximize shareholder value and gain a leadership position within their industry.

Our national executive placement teams are focused on locating candidates that are uniquely tuned to client, business needs.

Our offerings include:

- Thorough pre-screening
- Position needs assessment
- Targeted hiring and recruiting

Core Team

The team at Phoenix DMC Solutions comprises experienced and highly motivated people including, Project Managers, Mortgage Specialists, Immigration Experts, Business Analysts, IT Staffing Experts, Quality and General Management professionals.

Present Infrastructure

We operate from our fully equipped development center in the silicon valley of India, Bangalore.

Currently we have a team of 25 highly skilled Project Managers, Mortgage Specialists, Immigration Experts, IT Staffing Experts and Recruiters.

Our skill sets are in Immigration consulting, Mortgage consulting, IT staffing and IT services.

Countries we are currently offering Service are as follows,

1. USA – J1 Visa

- Currently we have huge requirements to US in the field of Hospitality or Travel & Tourism sector to take part in a paid internship in the U.S.A for a period of 6 – 18 months on a J 1 Visa.

I am sure you have students who have either completed or might be completing the course and if they satisfy the following requirements, we could make their dreams come true by sending them to US and it would add value to your organization.

Candidate must;

- Be between the ages of 18 and 38.
- Have completed a 3 year college diploma or 4 year university degree
- Applicants’ training programs must be related to their studies and/or professional Experience.
- Applicants must be interviewed in-person, over the phone or via web camera by the Host Organization in the US.
- Applicants must have verifiable English language skills and possess comprehension of English terminology of their field.

Program Features:

- Candidates will be hired as paid Interns between 15-18 USD per hr
- Candidates will be working with 5 star and 7 star hotels and resorts
- Accommodation will be provided by the Employer
- Phoenix DMC will assist them in acquiring the J 1 Visa

Clientele: Sheraton, Marriot, Hilton, and MGM

Program highlights:

- Free Internship (Your students do not pay, but instead you get paid!)
- Pay only for Visa Processing & your tickets

Contact Information

For further information, please feel free to contact us.

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